



GUIDELINES FOR SELLER

Most sellers want their property to sell quickly. But sometimes it is inconvenient to sell a home – especially one that you are still living in. As an experienced REALTOR®, I can help you 'see' your home through a potential buyer's eyes and make recommendations for making it more attractive.

- ❖ Depersonalize' your home as much as possible. The best way is to clear out your closets or reorganize them, pick up clutter and pare down what's inside.
- ❖ Store away items and special collections usually displayed in cabinets and hutches.
- ❖ Remove excess furniture.
- ❖ Keep the house clean every minute it's on the market! This takes great effort, but you'll feel comfortable if the buyer wants to see it with short notice.
- ❖ Check A/C and heating systems. A checkup from your regular service tech can reduce potential problems at inspection time.
- ❖ Fix leaky faucets, toilets, and replace faulty lights.
- ❖ First impressions count. Paint (or touch up) exterior. Repair screens and windows. Many buyers make their purchasing decision on appearance as soon as they drive up to the house.
- ❖ Spruce up your landscaping. Have your yard mowed and edged regularly and remove or trim dead trees and shrubs. Plant colorful seasonal flowers. If you have a pool, make sure it is crystal clear. Remove inflatable toys.

Need A Contractor to fix up home before Sell

- ❖ Are sister company offers financing to help you with upfront cost while performing the work.

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